

Professional Summary

Terry is the founder and Senior Partner of HALOCK Security Labs. With a background in security, networking, application development, audit, project management, and consulting, Terry has a unique skill set in providing strategic advice to clients.

Terry is responsible for advising over 200 of HALOCK's clients. Specific advice includes information security program development, risk management, incident response coaching, PCI DSS compliance, ISO 27001 implementations, and remediation program management.

Terry has a rare industry combination of risk management expertise (ISO 27001 Auditor) and is a Qualified Security Assessor for the Payment Card Industry (PCI QSA). This provides the ability to advise clients on what needs to be done to meet "reasonable and appropriate" security measures in a prioritized efficient manner.

Terry's unique vision is that of a calculated and measured security process. Terry has pioneered a service philosophy that he calls **Purpose Driven Security®**. This philosophy can best be summarized as **measured** and **preemptive**.

Measured in a sense that not all security controls should be implemented and some only partially depending on the calculated risk it is treating. **Preemptive** in that organizations have an obligation to perform due care for shareholders, clients, partners, employees, and the greater good in the case of critical infrastructure (utilities, Wall Street, transportation, food supply etc.). Together the dual emphasis allows organizations to utilize a limited security budget to maximize protection of their critical information assets.

This service philosophy has evolved into a process for risk assessments that is best known as *Duty of Care Risk Analysis* ("D.O.C.R.A."). This unique process helps organizations develop criteria by which they can prioritize risk and develop consensus on acceptable risk between the business, legal and security. The process, when implemented correctly, allows organizations to defend their decisions to interested 3rd parties, regulators, and the courts. The Duty of Care Risk Analysis process. will be adopted by standards bodies in 2018.

Terry is a CISSP, CISA, PCI QSA, and ISO 27001 Auditor with over 25 years of experience in IT and Security Consulting. He Graduated from the University of Wisconsin with a B.S. in Computer Science. Terry founded what is now HALOCK Security Labs in 1996.